

## Leading Australian Metal Fabricator Alumac Harnesses Australian AI Innovation to Boost Productivity and Insights.

Implementing Australia's first private on-premises AI designed for SMB/Es.

- Alumac pioneers AI adoption in Australian manufacturing with Omnisenti's Smart Ask AI.
- Omnisenti's Smart Ask AI equips Australian SMB/Es with transformative AI, enabling smarter decisions and future-ready capabilities.
- Alumac anticipates boosting productivity and driving sales with cutting-edge AI adoption.

**Sydney, Australia – 4 December 2024** – Alumac Industries, a leader in precision sheet metal fabrication, has taken a significant step towards enhancing its competitiveness by implementing Omnisenti's Smart Ask AI. This cutting-edge private on premises AI solution is designed to optimize productivity, improve decision-making, and set a new standard for customer service in the Australian market.

Omnisenti's Smart Ask AI is an Australian-designed platform tailored to small and medium-sized business/enterprise (SMB/Es). With a secure, plug-and-play setup, it leverages proprietary organizational data, curated industry insights, and the latest large language models (LLMs) to deliver precise, context-aware insights while maintaining the highest standards of data privacy and security.



Plug-and-Play Simplicity: Greg Wallis (right) and Peter Carr (left) set up Omnisenti's SmartAsk AI at Alumac's Head Office in just 5 minutes—private, on-premises AI made effortless.

**Greg Wallis of Alumac Industries expressed the company's excitement about the adoption:**

*"We believe Omnisenti's private AI solution will help us consolidate our collective knowledge, streamline workflows, and elevate the support we provide to our customers. While we are at the start of this journey, we anticipate significant improvements in productivity, cost savings, and customer relationships as we integrate Smart Ask AI into our operations."*

**Peter Carr, CEO of Omnisenti, highlighted the solution's transformative potential:**

*"Smart Ask AI brings powerful enterprise-grade AI capabilities to Australian SMBs in a secure, on-premises solution. This technology enables businesses like Alumac to unlock immediate value, gain a competitive edge, and grow sustainably."*

**The implementation was supported by Cloud Kitchen, a trusted Australian provider of scalable business ICT solutions. Cloud Kitchen CEO Dave Gair commented:**

*"We are proud to partner with Omnisenti to bring advanced AI solutions to forward-thinking companies like Alumac. Their commitment to innovation positions them to deliver even greater value to their customers."*



AI Innovators at Work: Alumac Manufacturing Facility, Sydney, Australia. (L-R) Peter Carr (Omnisenti), Dave Gair (Cloud Kitchen), and Greg Wallis collaborate on transformative AI solutions.

As Alumac begins integrating Smart Ask AI into its databases and workflows, the company looks forward to achieving transformative outcomes that will shape its future growth and success.

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### **About Alumac Industries:**

Alumac Industries is a trusted metal fabrication company in Sydney, Australia, specializing in laser cutting, laser welding, and CNC precision metal bending.

More information: [www.alumac.com.au](http://www.alumac.com.au)

### **About Omnisenti:**

Omnisenti empowers Australian SMBs with private on-premises AI solutions that are secure, accurate, and easy to implement. Their Smart Ask AI platform fuels immediate value, competitive advantage, and sustainable growth.

More information: [www.omnisenti.com](http://www.omnisenti.com)

### **About Cloud Kitchen:**

Cloud Kitchen provides business ICT solutions and managed services focusing on customer satisfaction. They offer scalable whole-of-business solutions across AI, Voice, Data, Internet, Mobility, Cloud, and Business Continuity.

More information: [www.cloudkitchen.com.au](http://www.cloudkitchen.com.au)